

Programs Explained

Ownership Program Highlights

	Guaranteed Income Program	Performance Program Active Yacht Ownership	Dream Easy Program	Partnership Program	Forward Sale Agreement <sup>7</sup>
<b>Reciprocal Owner Use Worldwide</b>	Yes	No	Yes	Yes	Yes
<b>Owner Use</b>	Up To 12 Weeks <sup>1</sup>	Up To 10 Weeks <sup>1</sup>	Up To 8 Weeks	Up To 12 Weeks <sup>1</sup>	Up To 6 Weeks <sup>1</sup>
<b>Revenue</b>	Up to 9%	65%	None	Zero <i>(Ask about contract details)</i>	Revenue 3% to 4% on buyer's 45% to 55%
<b>Operating Expenses</b>	Owner Zero	Owner	Owner Zero	Zero	Zero
<b>Professional Maintenance &amp; Phase-out</b>	Yes	Yes <i>(No Phase Out)</i>	Yes	Yes	Yes
<b>Financing <sup>2</sup></b>	Yes	Yes	35% Down 25% at the end	55% Required	45% to 55% Required
<b>Duration</b>	60 to 66 Months <sup>5</sup>	No <sup>4</sup>	66 Months <sup>5</sup>	60 Months <sup>5</sup>	84 Months <sup>7</sup>
<b>Brokerage Support</b>	Yes	Yes	Yes	Yes	Yes
<b>Yacht Brands <sup>3</sup></b>	Beneteau Jeanneau Dufour Lagoon Fountaine Pajot Catana	Beneteau Jeanneau Dufour Lagoon Fountaine Pajot Catana	Beneteau Jeanneau Lagoon	Beneteau Jeanneau Dufour Lagoon Fountaine Pajot Catana	Catana, Lagoon, Beneteau And Jeanneau
<b>Construction</b>	Choose Fabric and Wood Colors Maximum Cabin Configuration	Complete Customize Layout As Well As Equipment <sup>5</sup>	Optimum Charter Configuration	Choose Fabric and Wood Colors Maximum Cabin Configuration	No Customizing

<sup>1</sup>Sailing time: Number of weeks of owner use.

<sup>2</sup>For qualified buyers, some restrictions may apply.

<sup>3</sup>All yachts must have maximum cabin configurations.

<sup>4</sup>Yacht can be removed from the fleet at any time with adequate notice.

<sup>5</sup>Some restrictions apply.

<sup>6</sup>Low season through reciprocal owner use worldwide.

<sup>7</sup>Yacht must be operated in a French territory such as Martinique, Guadeloupe or Tahiti for 7 years.